

Overview of Medical Software for Allied Health



Allied Health Professions Australia (AHPA)

Presented by Katrina Otto
Train IT Medical Pty Ltd
www.trainitmedical.com.au
katrina@trainitmedical.com.au





Allied Health Professions Australia (AHPA) and its members are working to support allied health practices to better understand practice software and digital health technology.

This series of webinars has been developed and funded to help practices know more about their software options, what benefits they might get from using practice systems, and how they might integrate different elements of digital technology into their practice.

The webinars will be held over the next months and are available free to any allied health practitioner.

Additional resources and webinar recordings will be made available to you as part of the project via www.ahpa.com.au.

Webinars:

Webinar 2: Contacts and Referrals – 19 June 2017 7.30pm EST

Webinar 3: Clinical note-taking – 25 July 2017 7.30pm EST

Webinar 4: Digital Health – 24 August 2017 7.30pm EST

For future Webinar info, registrations, recordings and free resources:

www.ahpa.com.au

www.trainitmedical.com.au



AHPA
Allied Health Professions
Australia (AHPA) is the national
voice of allied health in Australia.

HOME | **MEMBERSHIP** | **ALLIED HEALTH PROFESSIONS** | **ALLIED HEALTH TRAINING** | **CONTACT AND COMMUNICATIONS**

ABOUT AHPA
DEFINITION OF ALLIED HEALTH
CONSTITUTION
AHPA'S VISION AND MISSION
AHPA - STRUCTURE AND OPERATIONS
AHPA DIRECTOR
CONTACT US
BECOME AHPA

NEWS
AHPA Digital Health Webinars
AHPA is continuing with its commitment to support greater involvement of allied health professionals in digital health initiatives and to help practices become digitally ready. Throughout 2017 we will be providing a series of webinars designed to help allied health professionals learn more about digital health practice delivery and digital services such as My Health Record. These webinars are free for all allied health professionals.
Please click here to register for Webinar 1: An introduction to allied health practice software.
Further webinars are planned to come, July and August.
Webinar 2: Contacts and Referrals 19 June 2017 7.30pm EST
Webinar 3: Clinical note-taking 25 July 2017 7.30pm EST
Webinar 4: Digital Health 24 August 2017 7.30pm EST
Please check back for registration links in the coming weeks.
If you're interested in digital health and the work associated with it, please also check out our annual conference. Click here for the full, recent MHA and health edition.



Train IT Medical
Competence with Confidence

Home | **What We Do** | **Training options** | **Presentations** | **PHNs** | **Free Resources** | **Blog**

Allied Health Providers – Free Resources
Whether you are new to computers, or simply new to My Health Record, at Train IT Medical we are here to help with technology use that benefits you, your business and your patients.
Free Webinar series for Allied Health Providers brought to you by AHPA and Train IT Medical:

Katrina Otto, Train IT Medical

BEducation (Adult), DipBus (Health), Cert IV Training & Assessment (40110)

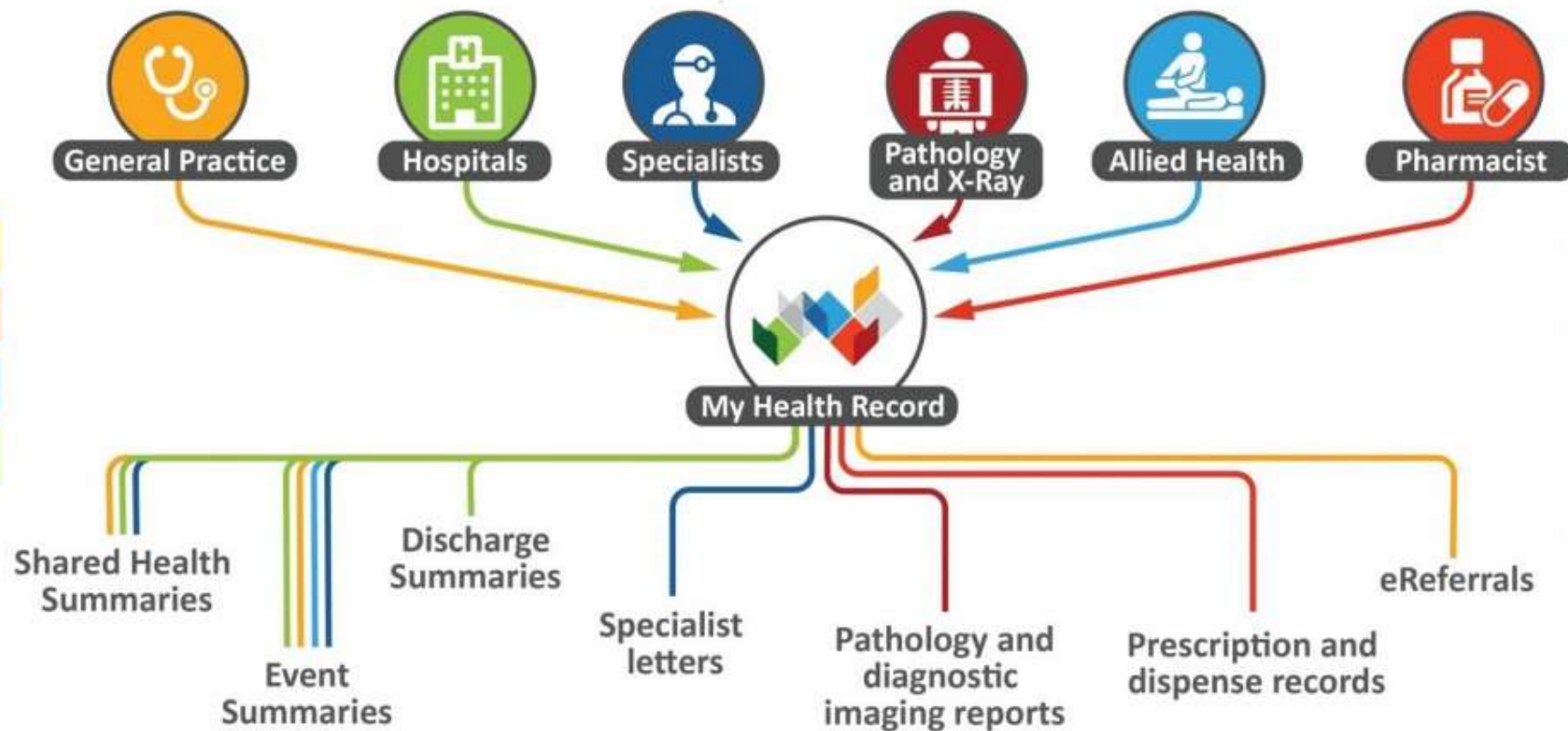


Approved Trainer for:



Learning Objectives:

1. Investigate software options available
2. Discuss benefits and features
3. Design a system for prioritising individual practice needs and implementing changes
4. Develop a planned approach to increasing use of clinical and practice management software



Digital Health

Secure Messaging

My Health Record

ePrescribing

Telehealth

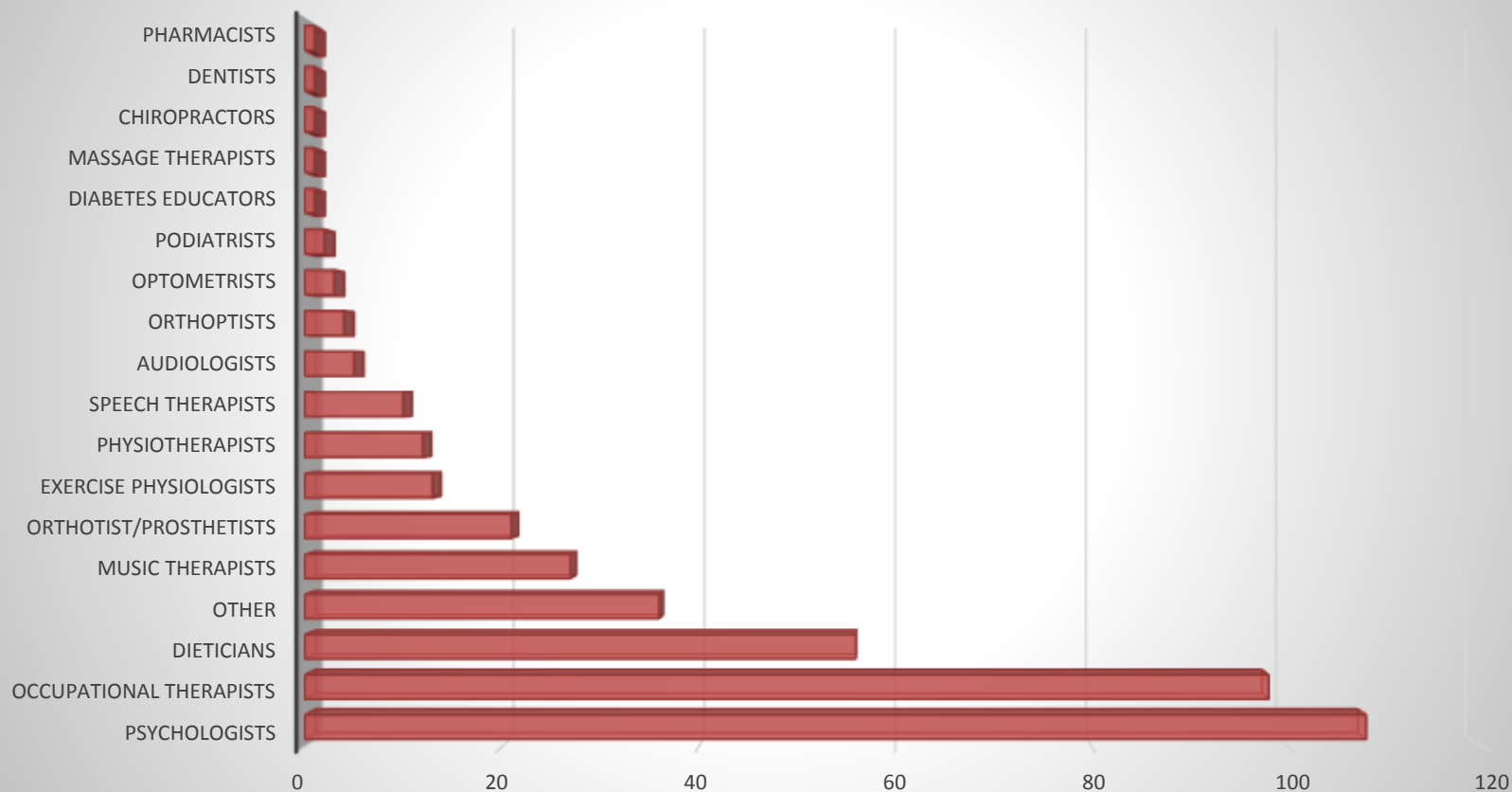
Wearable Technologies etc



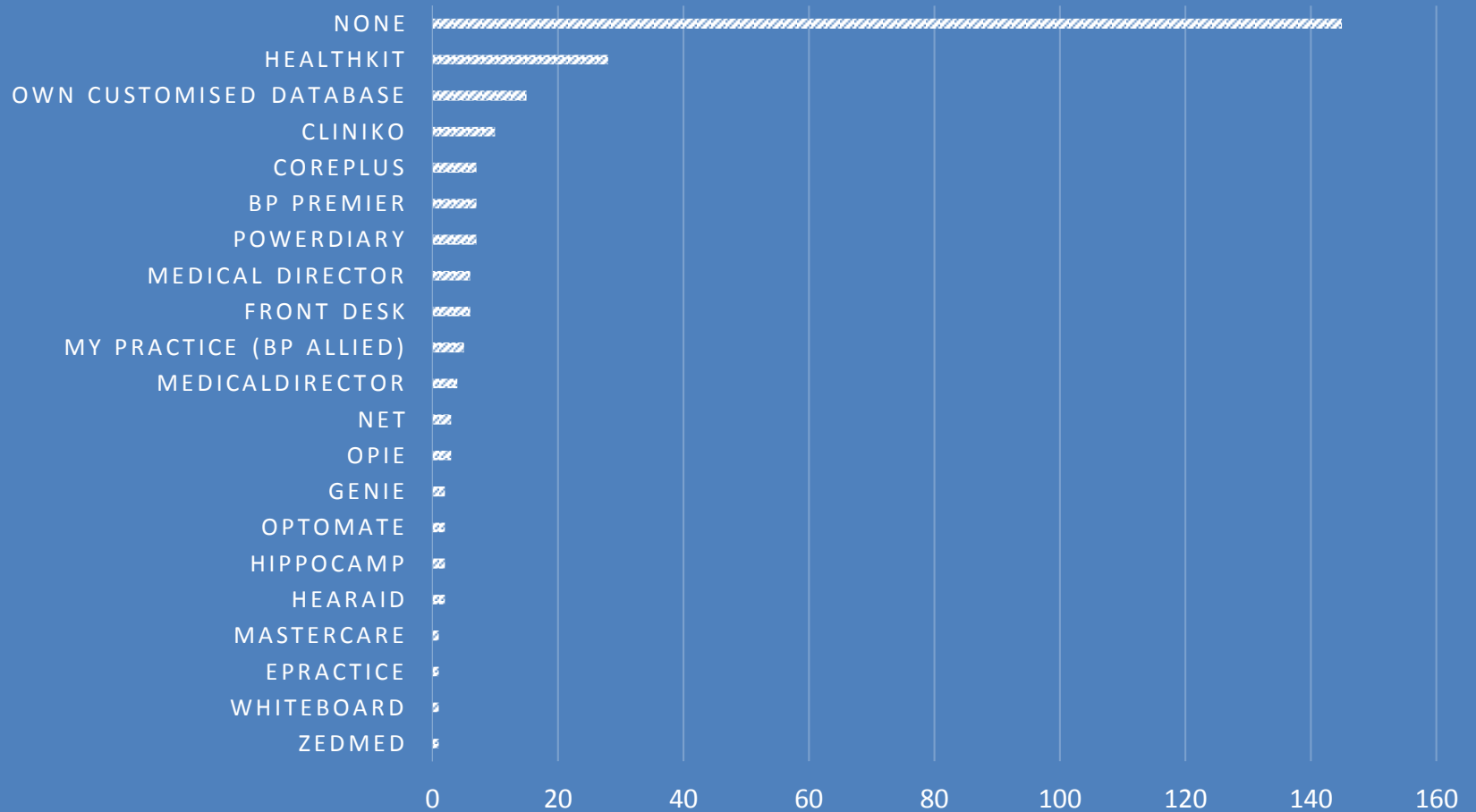
Australians are already digitally connected



Allied Health Professionals attending this Webinar



WHAT SOFTWARE ARE YOU CURRENTLY USING?



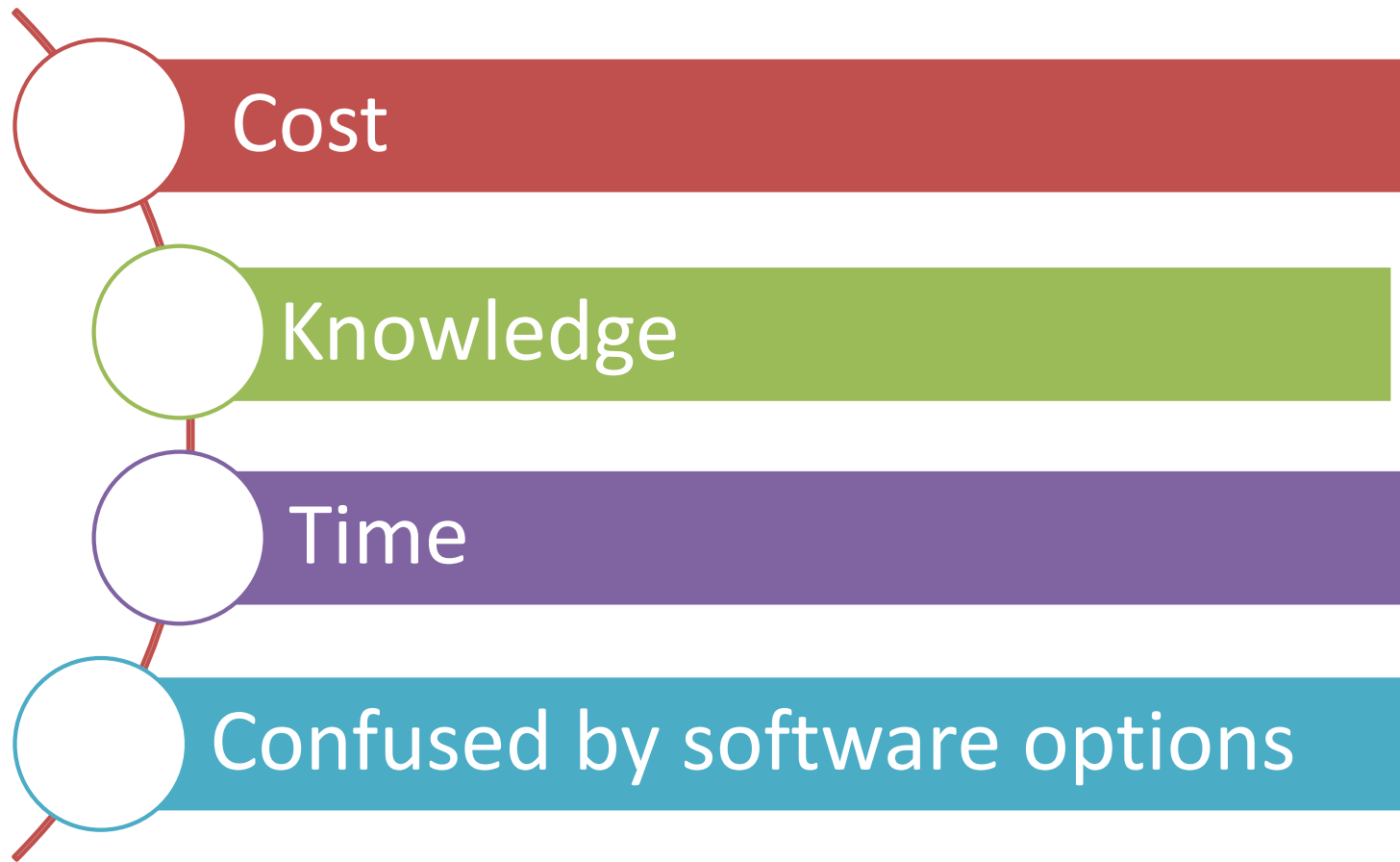
Data from optional question asked at Webinar registration. 200/400 response rate

Learning Objectives:

1. Investigate software options available

At least

35



Software options:

ALLIED HEALTH SOFTWARE PRODUCTS																								
PRODUCT FEATURES	By Allied	By Premier	Clinic to Cloud	Clinic to	Cutting Edge Software	COREPL US	eClaims	E- PRACTICE	FRONT DESK	Sensolve	Healthkit	HIPPOC AMP	Mediscu Director Clinical	Mediscu	Mediscu rds	Mnca	OPTOMA TE	OPIE	POWER DIARY	PPMP	Stat Health	SUNIX	WHITEBO ARD	ZedMed
General																								
Professional Specifics?																								
Pricing: please describe how the pricing works	One off OR Subscription based	Per user licensing	\$550 Ex GST /HCP	Monthly fee	Subscription	Monthly subscription	2 options, lite and full	variable depends upon which	2 licensing models for flexibility	Per FTE Clinician only	software is free, pay for add-ons	\$10/practitioner/month	Per user licensing	plus optional extras	monthly fee per practitioner	Annual fee per user	Upfront & subscription	Optical	Onmoder	onmoder	onmoder	onmoder	onmoder	onmoder
Is a Free Trial available?	Yes	yes	Yes	Yes, 30 days	Yes	Yes	No*	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Not publicly	Yes	Yes	Yes	Yes	No*	No	Yes	Yes
Do you offer free Initial Training?	Yes	yes	No	No, its not in 24/5 - some help on weekends	Yes	Yes	Yes	Yes	Yes	No- Small Up	Yes	Yes	yes	No	yes	Yes	Yes	Yes	Yes	Yes	Yes*	TBC	Yes*	No
Do you offer 24/7 support?	No	no	Soon		Yes	No	Yes*	support 24/5 - 3PM AEST	No	Yes	Yes	Yes	no	Yes	no	No	Yes		Yes	Yes	Yes	TBC	Yes	No
Technical																								
Is the product Cloud Based?	Yes/No	no	Yes	Yes	Yes	Yes	Lite gets*	desktop version	desktop version	Yes	Yes	Yes	no	No, in develop	yes	Yes	No		Yes	offer a Cloud	Yes*	Yes	Yes	No
Are Daily Backups taken?	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	See hardware	Yes	Not required	No
Is data stored in Australia?	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Is an Offline Version available (if needed)	Yes	yes	No	No	No	No	No	Yes	Yes	Yes	No	No	yes	NA	no	version	No	No	Yes	No	Yes	No	Yes	Yes
Is the software compatible with any devices?	No	no	Yes	Yes	Yes	Yes	Yes*	No	No	No- windows	Yes	Most	no	Yes*	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	PC
Does the software run on both Windows & Mac?	Yes*	no	Yes	Yes	Yes	Yes	Yes*	Runs on Windows & Mac	Yes	No	Yes	Yes	no	Yes*	yes	Yes	No		Yes	Yes	Yes	Yes	Yes	Windows only
Is a patient portal app available?	No	yes - beta	Yes	No	No	Yes	No	No	No	Yes	Yes*	No	no	Due for release	yes	development	No		Yes	No	No	TBC	No	No
Is the software customisable according to your needs?	Yes	no	Yes	Flexible, not customisable	Yes	Yes	Yes billing, No clinical	Yes	Yes	Yes	Yes*	Yes	no	Yes*	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes*	No	Yes
Does it support multi site practices?	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Admin Features																								
Does it support Group Appointments?	No	no	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	no	Yes		Yes	No		Yes	Yes	TBC	Yes	No	No
Is Online Appointment Booking available?	No	yes	Yes	Yes	No	Yes	Pending	Yes	Yes	Yes	Yes	No	yes	Due for release	yes	No	Yes		Yes	Yes	Yes	Yes	No	Yes
Does it integrate with MYOB Accounts?	Yes	no	No	No	No	Yes	Pending	Manual	No	No	In progress	No	no	Yes	no	Yes*	Yes		No	Yes	Yes	Yes	No	No
Does it integrate with Xero Accounting?	No	no	Yes	Yes	Not currently	Yes	Pending	Yes	Due for release	Yes	Yes	No	no	Yes	no	Yes*	Yes		Yes	Yes	Yes	Yes	No	No
Does it work with Tyto Payment terms?	Yes	yes	WIP	No	No	Yes	Pending	No	Yes	Yes	Yes	No	yes	Yes		development	Yes		No	Yes	Yes	No	No	Yes
Does it work with Hicaps?	No	yes	NO	No	No	No	Pending	Yes	Yes	Yes	In progress	No	yes	Yes		development	Under development		No	Yes	Healthpoint	Yes	No	No
Does it integrate with Medicare?	Yes	yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	No	Yes
Does it integrate with NDIS?	No	no	NO	No	No	No	No	No	No	No	Yes	No	no	In development	no	No	No		No	No	TBC	No	No	No
Does it allow direct Scanning & Import?	Yes	yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes	Yes
Does it include a Recall and Reminder?	Yes	yes	Yes	Recalls yes, reminder no	No	Yes	yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	No	Yes
Does it include SMS integration?	Yes	yes	Yes	Yes	No	Yes	yes	Yes	Yes*	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	No	Yes
Is there a Stock Control function?	No	no	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	no	Pending	no	Yes	Yes		No	Yes	No	Yes	No	No
Does it include Invoicing?	Yes	yes	Yes	Yes	Yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	No	Yes
Does it include Expense Management?	Yes	no	No	Yes	No	Yes	no	No	No	Yes	Yes	No	no	No	no	development	Yes		No	No	No	Yes	No	No
Can report templates be Customised?	Yes	yes	WIP	No	Yes	Yes	yes	Yes	Yes	Yes	Yes	No	yes	Mediscu custom	yes	Yes	Yes		Yes*	No	Yes	Yes	Yes	Yes
Is the admin reporting customisable?	Yes	yes	No	No	Yes	Yes	no	No	Yes	Yes	Yes	Yes	no	Mediscu currently have a list	yes	Yes	Yes		Yes*	No	Yes	Yes	Yes	Yes
Does it currently offer Kiosk Self Check?	No	Yes	APP Check	No	No	No	Pending	Yes	No	No	In progress	No	yes	No but planned	No	No	No		No	Yes	No	Yes	No	Yes
Clinical Features																								
Secure Messaging Integration	Yes	yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	Yes	Yes	Yes		No*	Yes	Pending release	Pending	Yes*	Yes
Referral and Composite Management	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes	Yes
Customisable Assessment/Progress	Yes	yes	Partially	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes	No
Clinical Coding of diagnosis	No	yes	No	TBD	No	No	No	Yes	Yes	Yes	Yes	Yes	yes	No	yes	Yes	No		No	Yes	Yes	Yes	Yes	Yes
Customisable letter templates	Yes	yes	Yes	Yes	No	Yes	yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	No	Yes
Diagnostic/Anatomical body parts	Yes	yes	Yes	Yes 2000+	No	Yes	No	Yes	Yes	Yes	Yes	No	yes	Supplied by us	yes	Yes	Yes		No	Yes	Yes	Yes	No	Yes
Scan/Import photos & images to patient	Yes	yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes	Yes



Allied Health Software Providers – Contact List

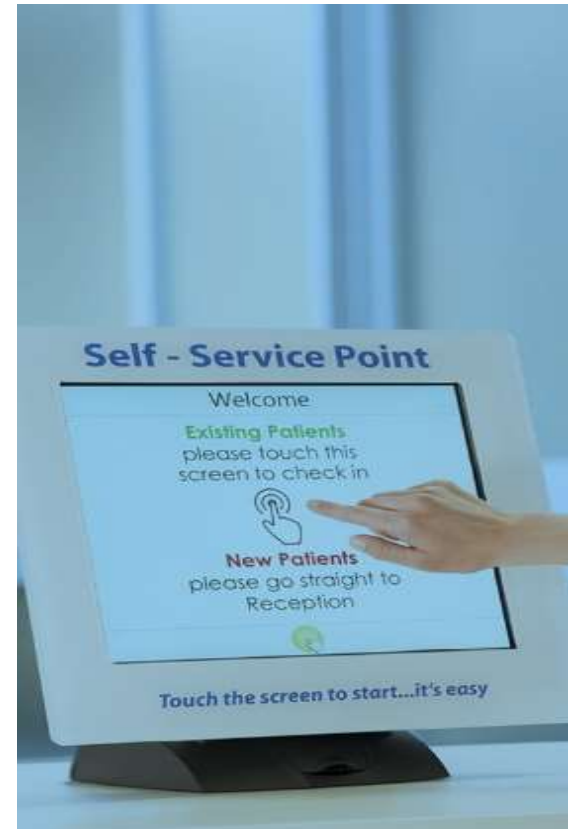
Software	Company Name	Phone	Website	Contact	Email
Bp Allied	Best Practice Software	1300 40 1111	www.bpsoftware.net	Glen Germaine	support@bpsoftware.net
Bp Premier	Best Practice Software	1300 40 1111	www.bpsoftware.net		support@bpsoftware.net
Clinic to Cloud	Clinic to Cloud	(02) 8750 5808	www.clinictocloud.com.au	Rafic Habib	rhabib@clinictocloud.com
Cliniko	Cliniko	0488 551 122	www.cliniko.com	Joel	joel@cliniko.com
Coreplus	Coreplus	1300 668 988	www.coreplus.com.au	Diana Younan	dianay@coreplus.com.au
Cutting Edge	Cutting Edge Software	1300 237 638	www.cesoft.com.au	Cathy Macmarquis & Lee Shayler	support@cesoft.com.au
eClaims	ACSS Health	02 9632 0026 ext 1	www.au.acsshealth.com	Michelle Romero	sales@acsshealth.com
ePractice	ePractice	02 8005 7208	www.e-practice.com.au	Suparna Prakash	suparna@e-practice.com.au
Front Desk	SmartSoft	1800 18 18 20 ext. 924	www.smartsoft.com.au	Timothy Watson	timothy@smartsoft.com.au
Gensolve	Gensolve	0421 468 046	www.gensolve.com	Rob Woodland	rob@gensolve.com
Healthkit	Healthkit	1800 984 334	www.healthkit.com	Lachlan Wheeler	lachlan@healthkit.com
Hippocamp	Hippocamp	0450 649 990	www.hippocamp.org	Nick Batchelor	nick@hippocamp.org
MedicalDirector	MedicalDirector	1300 788 802	www.medicaldirector.com		gpsales@medicaldirector.com
Medilink	Medilink	0430 808811	www.medilink.com.au	Geoff Neill	gn@medilink.com.au
MediRecords	MediRecords	(02) 9906 3839	www.medirecords.com.au	Peter Birch	peter@medirecords.com
Medtech	Medtech	(03) 9690 8666	www.medtechglobal.com	Ben Le Gros	blegros@medtechglobal.com
Mmx	ISA Healthcare Solutions	(08) 6250 9129	www.isahealthcare.com	Jisun Lim	Jisun.Lim@isahealthcare.com
Optimate Touch (Optical)	Monkey Software	0418 313 012	www.monkeysoftware.com.au	Chris Monks	cmonks@monkeysoftware.com.au
OPIE (Orthotics & prosthetics)	OPIE Software		www.opiesoftware.com	Paul Prusakowski	paulcpo@oandp.com
Power Diary	Power Diary	1300 755 184	www.powerdiary.com.au	Claire Spong	support@powerdiary.com
PPMP	PPMP	1300 784 908	www.ppmp.com.au	John McInerney	john@ppmp.com.au
Reception Star	Reception Star	0403 309 564	www.receptionstar.com	Tim Burgan	tim@receptionstar.com
StatHealth	Stat Health	1300 00 STAT	www.stathealth.com.au	Carla Doolan	Carla.doolan@stathealth.com.au
Sunix	Sunix Computer Consultants P/L	02 8719 8988	www.sunixvision.com	Florence Sun	florence.sun@sunixevue.com.au
Whiteboard	Whiteboard	0429 020 188	www.whiteboard.clinic	William Radford	william.radford@whiteboard.clinic
ZedMed	ZedMed	1300 933 000	www.zedmed.com.au	Greg Brownbill	gregb@zedmed.com.au

Learning Objectives:

2. Discuss benefits and features

Admin (Billing & Appointments)

- Appointments
 - group appointments
- Invoicing/Receipting
 - billing NDIS
- Banking
- Integration with Xero/MYOB
- Online appointments/SMS
- Patient portal/app
- Self check in option
- Contacts/Referrals
- etc



Clinical /Medical Record

- Progress notes
 - shortcuts/templates
- Letters
 - customise templates
 - voice to text
- Diagrams, photos
- Patient education
- Recalls, reminder
- Action lists
- etc



Software options:

ALLIED HEALTH SOFTWARE PRODUCTS						
PRODUCT FEATURES	Bp Allied	Bp Premier	Clinic to Cloud	Cliniko	Cutting Edge Software	COREPLUS
General						
Profession Specific?						
Pricing - please describe how the pricing works	One off OR Subscription based*	Per user licensing	\$100 Ex GST / HCP	Monthly fee	Subscription	Monthly subscription
Is a Free Trial available?	Yes	yes	Yes	Yes, 30 days	Yes	Yes
Is there a cost to transfer from another system?	Yes	yes	Yes	No	No	No
Do you offer free Initial Training?	Yes	yes	No	No, its not red	Yes	Yes
Do you offer 24/7 support?	No	no	Soon	24/5 + some help on weekends	Yes	No
Technical						
Is the product Cloud Based?	Yes/No	no	Yes	Yes	Yes	Yes
Are Daily backups taken?	Yes	yes	Yes	Yes	Yes	Yes
Is data stored in Australia?	Yes	yes	Yes	Yes	Yes	Yes
Is an Offline Version available (if needed)?	Yes	yes	No	No	No	No
Is the software compatible with any device (Phone/tablet/PC)?	No	no	Yes	Yes	Yes	Yes
Does the software run on both Windows and Mac OS?	Yes*	no	Yes	Yes	Yes	Yes
Is a patient portal/app available?	No	yes - beta	Yes	No	No	Yes
Is the software customisable according to profession?	Yes	no	Yes	Flexible, not customisabl	Yes	Yes
Does it support multi site practices?	Yes	yes	Yes	Yes	Yes	Yes
Admin Features						
Does it support Group Appointments? (ie classes, group therapy etc)	No	no	Yes	Yes	No	Yes
Is Online Appointment Booking available?	No	yes	Yes	Yes	No	Yes
Does it integrate with MYOB Accounting?	Yes	no	No	No	No	Yes
Does it integrate with Xero Accounting?	No	no	Yes	Yes	Not currently	Yes
Does it work with Tyro Payment terminals?	Yes	yes	WIP	No	No	Yes
Does it work with Hicaps?	No	yes	NO	No	No	No
Does it integrate with Medicare?	Yes	yes	Yes	No	Yes	Yes
Does it integrate with NDIS?	No	no	NO	No	No	No
Does it allow direct Scanning & Importing of files into the patient record?	Yes	yes	Yes	Yes	No	Yes
Does it include a Recall and Reminder System?	Yes	yes	Yes	Recalls yes, reminder no.	No	Yes
Does it include SMS integration?	Yes	yes	Yes	Yes	No	Yes
Is there a Stock Control function?	No	no	Yes	Yes	No	Yes



Features & Benefits (and risks)

Feature

- Cloud Based System



Benefits

- Accessible from anywhere
- Automated backups
- No local hardware costs

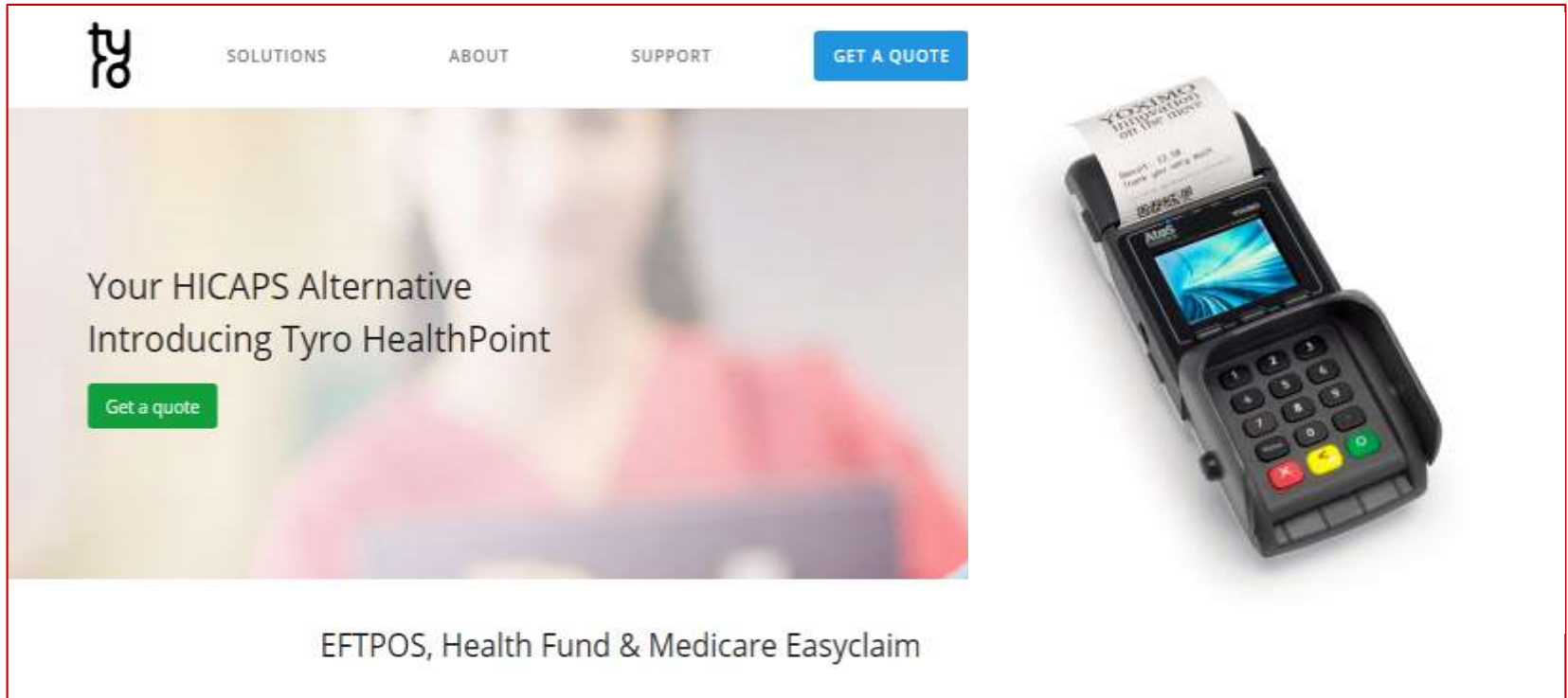
Potential Downside

- Network Speed
- Reliance on internet connection

How do you compare apples with apples?



Feature Selection:



The image shows a screenshot of the Tyro HealthPoint website on the left and a physical EFTPOS terminal on the right. The website header includes the Tyro logo, navigation links for SOLUTIONS, ABOUT, and SUPPORT, and a blue 'GET A QUOTE' button. The main content area features a blurred background image of a person and the text 'Your HICAPS Alternative' and 'Introducing Tyro HealthPoint', with a green 'Get a quote' button. Below this, it lists 'EFTPOS, Health Fund & Medicare Easyclaim'. The EFTPOS terminal on the right is a black handheld device with a screen displaying a blue abstract image, a numeric keypad, and a receipt printer at the top. A receipt is partially visible, showing 'YOXIMET' and 'Introducing on the move'.

tyro

SOLUTIONS ABOUT SUPPORT GET A QUOTE

Your HICAPS Alternative
Introducing Tyro HealthPoint

Get a quote

EFTPOS, Health Fund & Medicare Easyclaim

Watch Tyro in action: <https://www.tyro.com/health/allied/>

Learn what software products are integrated: <https://www.tyro.com/lp/eftpos-for-allied-health/>

Key features:

- Pricing
- Platform (Cloud or on-site)
- Support (cost & availability)
- Ease of use
- Secure Messaging (electronic communication with other providers)
- Online Appointments
- Medicare Online & Health Fund Integration
- Clinical note-taking, user-defined templates, voice to text technology
- Customisable modules (according to profession)
- Reports
- Tablet use
- Diagrams
- My Health Record integration

Learning Objectives:

3. Design your system for prioritising individual practice needs and implementing changes



Identify and Prioritise Key Features

1. List the key features you require
2. Categorise into 'Must Have' and 'Nice to Have' features
3. Prioritise the 'Must Have' features
4. Assess the suitability of various software products



Sample Requirements List

'MUST HAVE' Feature	Priority
Online Appointments	1
Voice to text Dictation	2
Able to be used on a smart phone	3
User friendly interface	4
Cloud based	5

Sample Assessment Form

'MUST HAVE' Feature	Priority	Software Product A	Software Product B	Software Product C
Online Appointments	1	✓	✗	✗
Voice to text Dictation	2	✓	✓	✗
Able to be used on a smart phone	3	✓	✗	✓
User friendly interface	4	✓	✓	✓
Cloud based	5	✗	✓	✗

Allied Health Provider - Software Selection Assistance Tool

Feature	Priority	Software A	Software B	Software C	Software D	Software E
1.						
2.						
3.						
4.						
5.						
6.						
7.						
8.						
9.						
10.						
Total						

1. Identify the top 10 'must have' features you require from your software product and list them in the 'Feature' column.
2. Assign a priority to each of the 10 features in the 'Priority' column.
3. List 2-5 software products across the top of the page in the cells marked A, B, C, D, E.
4. Record a tick or cross for each feature/product combination to determine the availability or suitability of the feature for your practice.
5. Tally the list of ticks for each software product at the bottom of the page in the 'Total' row, resulting in a score for each product.

[Download selection tool](#)

Software options:

ALLIED HEALTH SOFTWARE PRODUCTS																								
PRODUCT FEATURES	By Allied	By Premier	Clinic to Cloud	Clinic to	Cutting Edge Software	COREPL US	eClaims	E-PRACTICE	FRONT DESK	Sensolve	Healthkit	HIPPOC AMP	Mediscu Director Clinical	Mediscu Mediscu	Mediscu Mediscu	Mediscu Mediscu	Mediscu Mediscu	Mediscu Mediscu	Mediscu Mediscu	Mediscu Mediscu	Mediscu Mediscu	Mediscu Mediscu		
General																								
Professional Specifics?																								
Pricing: please describe how the pricing works	One off OR Subscription based	Per user licensing	\$550 Ex GST /HCP	Monthly fee	Subscription	Monthly subscription	2 options, lite and full	variable depends upon which	2 licensing models for flexibility	Per FTE Clinician only	software is free, pay for add-ons	\$10/practitioner/month	Per user licensing	plus optional extras	monthly fee per practitioner	Annual fee per user	Upfront & subscription		per place, No subs & contracts	licensed version 2.0	Stat Health	subscription of upfront purchase	Monthly fee per user	Provider Based
Is a Free Trial available?	Yes	yes	Yes	Yes, 30 days	Yes	Yes	No*	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Not publicly	Yes	Yes	Yes	No*	No	Yes	Yes	
another system?	Yes	yes	Yes	No	No	No	No*	Yes	Yes	chargeable	No*	No	yes	Yes	yes	Yes	Yes & No	No	No	Yes*	TBC	TBD	Yes	
Do you offer free Initial Training?	Yes	yes	No	No, its not in 24/5 - some help on weekends	Yes	Yes	Yes	Yes	Yes	No- Small Up	Yes	Yes	yes	No	yes	Yes	Yes	Yes	Yes	Yes*	TBC	Yes*	No	
Do you offer 24/7 support?	No	no	Soon		Yes	No	Yes*	support SAM - 3PM AEST	No	Yes	Yes	Yes	no	Yes	no	No	Yes	Yes	Yes	Yes	TBC	Yes	No	
Technical																								
Is the product Cloud Based?	Yes/No	no	Yes	Yes	Yes	Yes	Lite gets*	desktop version	desktop version	Yes	Yes	Yes	no	No, in develop	yes	Yes	No	Yes	offer a Cloud	Yes*	Yes	Yes	No	
Are Daily Backups taken?	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Not required	No	
Is data stored in Australia?	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Is an Offline Version available (if needed)	Yes	yes	No	No	No	No	No	Yes	Yes	Yes	No	No	yes	NA	no	version	No	No	Yes	No	Yes	No	Yes	
Is the software compatible with any devices?	No	no	Yes	Yes	Yes	Yes	Yes*	No	No	No- windows	Yes	Most	no	Yes*	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	PC	
Does the software run on both Windows & Mac?	Yes*	no	Yes	Yes	Yes	Yes	Yes*	Runs on Windows & Mac	Yes	No	Yes	Yes	no	Yes*	yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Windows only	
Is a patient portal app available?	No	yes - beta	Yes	No	No	Yes	No	No	No	Yes	Yes*	No	no	Due for release	yes	development	No	Yes	No	No	TBC	No	No	
Is the software customisable according to your needs?	Yes	no	Yes	Flexible, not customisable	Yes	Yes	Yes billing, No clinical	Yes	Yes	Yes	Yes*	Yes	no	Yes*	yes	Yes	Yes	Yes	Yes	Yes	Yes*	No	Yes	
Does it support multi site practices?	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Admin Features																								
Does it support Group Appointments?	No	no	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	no	Yes	Yes	Yes	No	Yes	Yes	TBC	Yes	No	No	
Is Online Appointment Booking available?	No	yes	Yes	Yes	No	Yes	Pending	Yes	Yes	Yes	Yes	No	yes	Due for release	yes	No	Yes	Yes	Yes	Yes	Yes	No	Yes	
Does it integrate with MYOB Accounts?	Yes	no	No	No	No	Yes	Pending	Manual	No	No	In progress	No	no	Yes	no	Yes*	Yes	Yes	Yes	Yes	Yes	No	No	
Does it integrate with Xero Accounting?	No	no	Yes	Yes	Not currently	Yes	Pending	Yes	Due for release	Yes	Yes	No	no	Yes	no	Yes*	Yes	Yes	Yes	Yes	Yes	No	No	
Does it work with Tyto Payment terms?	Yes	yes	WIP	No	No	Yes	Pending	No	Yes	Yes	Yes	No	yes	Yes	development	Under development	Yes	No	Yes	Yes	No	No	Yes	
Does it work with Hicaps?	No	yes	NO	No	No	No	Pending	Yes	Yes	Yes	In progress	No	yes	Yes	development	Under development	Yes	No	Yes	Healthpoint	Yes	No	No	
Does it integrate with Medicare?	Yes	yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	
Does it integrate with NDIS?	No	no	NO	No	No	No	No	No	No	No	No	No	no	In development	no	No	No	No	No	TBC	No	No	No	
Does it allow direct Scanning & Import?	Yes	yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Does it include a Recall and Reminder?	Yes	yes	Yes	Recalls yes, reminder no	No	Yes	yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	
Does it include SMS integration?	Yes	yes	Yes	Yes	No	Yes	yes	Yes	Yes*	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	
Is there a Stock Control function?	No	no	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	no	Pending	no	Yes	Yes	No	Yes	No	Yes	No	No	
Does it include Invoicing?	Yes	yes	Yes	Yes	Yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	
Does it include Expense Management?	Yes	no	No	Yes	No	Yes	no	No	No	Yes	Yes	No	no	No	no	development	Yes	No	No	No	Yes	No	No	
Can report templates be Customised?	Yes	yes	WIP	No	Yes	Yes	yes	Yes	Yes	Yes	Yes	No	yes	Mediscu custom	yes	Yes	Yes	Yes*	No	Yes	Yes	Yes	Yes	
Is the admin reporting customisable?	Yes	yes	No	No	Yes	Yes	no	No	Yes	Yes	Yes	Yes	no	Mediscu currently have a list	yes	Yes	Yes	Yes*	No	Yes	Yes	Yes	Yes	
Does it currently offer Kiosk Self Check?	No	Yes	APP Check	No	No	No	Pending	Yes	No	No	In progress	No	yes	No but planned	No	No	No	No	Yes	No	Yes	No	Yes	
Clinical Features																								
Secure Messaging Integration	Yes	yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	Yes	Yes	Yes	No*	Yes	Pending release	Pending	Yes*	Yes	
Referral and Composite Management	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Customisable Appointment Progress	Yes	yes	Partially	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	
Clinical Coding of diagnosis	No	yes	No	TBD	No	No	No	Yes	Yes	Yes	Yes	Yes	yes	No	yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	
Customisable letter templates	Yes	yes	Yes	Yes	No	Yes	yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	
Diagnostic/Associable body parts	Yes	yes	Yes	Yes 2000+	No	Yes	No	Yes	Yes	Yes	Yes	No	yes	Supplied by	yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes	
Scan/Import photos & images to patient	Yes	yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	

Software Selection:

Feature	Priority	Software Product	Software Product	
		A	B	C
1. Cost				
2. Communicating with other providers (Secure Messaging)				
3. Claiming: Medicare billing/HiCaps/NDIS				
4. Portability (access from anywhere and any device)				
5. Customisable according to profession				
6. Contact and Referral Management				
7.				
8.				
9.				
10.				
Total				

Allied Health Provider - Software Selection Assistance Tool

Feature	Priority	Software A	Software B	Software C	Software D	Software E
1.						
2.						
3.						
4.						
5.						
6.						
7.						
8.						
9.						
10.						
Total						

1. Identify the top 10 'must have' features you require from your software product and list them in the 'Feature' column.
2. Assign a priority to each of the 10 features in the 'Priority' column.
3. List 2-5 software products across the top of the page in the cells marked A, B, C, D, E.
4. Record a tick or cross for each feature/product combination to determine the availability or suitability of the feature for your practice.
5. Tally the list of ticks for each software product at the bottom of the page in the 'Total' row, resulting in a score for each product.

[Download selection tool](#)

Example priority list:

1. Accessible while mobile
2. Book appointments, and have these display in a daily / weekly calendar preferably that links with iPhone
3. Record daily activities (phone calls, emails, meetings attended etc.) in individual client records (in 5/6 min blocks) eg single touch timer with ability to add notes later (needs to be editable).
4. Convert activities into billable hours
5. Record tasks that need to be completed
6. Record clinical notes in individual client records
7. Record referral source & other client details (client details to transfer between all applications)
8. Bill directly to the NDIS portal
9. Attach documents and emails, or email from within the system and have the system retain a copy of this email.
10. Document creation e.g. after creating a Service Agreement within the system you can view online or print; letter template/s, with ability to auto load client details to docs.
11. Record total package amount for each client, and track billing against this amount (see Available funds / funds used, at a glance)
12. Allow for block funded and individual funded clients
13. Interface with an accounting package



Not perfect, but they're getting better

Try before you buy

- Define your questions for the vendor
- Ask the vendor for reference sites (same profession)
- **Trial** before you buy



Learning Objective:

4. Develop a planned approach to increasing use of clinical and practice management software



Planned Approach to Increasing Use

- **Plan** the introduction of new functions that will bring benefit
- **Monitor** progress
- **Communicate** successes with your team!

Take one step at a time!



Katrina's last tips

- Talk to others in your profession who like technology
- Train all staff on software and new processes
- Identify 'Super Users' to assist other staff
- Include software training in staff induction
- Think of technology as an investment in your business, an an investment in yourself.

Next Webinars:

Webinar 2: Contacts and Referrals – 19 June 2017 7.30pm EST

Webinar 3: Clinical note-taking – 25 July 2017 7.30pm EST

Webinar 4: Digital Health – 24 August 2017 7.30pm EST

For future Webinar info, registrations, recordings and free resources:

www.ahpa.com.au

www.trainitmedical.com.au



AHPA
Allied Health Professions
Australia (AHPA) is the national
voice of allied health in Australia.

HOME | **MEMBERSHIP** | **ALLIED HEALTH PROFESSIONS** | **ALLIED HEALTH TRAINING** | **CONTACT AND COMMUNICATIONS**

ABOUT AHPA
DEFINITION OF ALLIED HEALTH
CONSTITUTION
AHPA'S VISION AND MISSION
AHPA - STRUCTURE AND OPERATIONS
AHPA DIRECTOR
CONTACT US
NEWS

NEWS
AHPA Digital Health Webinars
AHPA is continuing with its commitment to support greater involvement of allied health professionals in digital health initiatives and to help practices become digitally ready. Throughout 2017 we will be providing a series of webinars designed to help allied health professionals learn more about allied health practice software and digital services such as My Health Record. These webinars are free for all allied health professionals.
Please click here to register for Webinar 1: An introduction to allied health practice software.
Further webinars are planned to come, July and August.
Webinar 2: Contacts and Referrals 19 June 2017 7.30pm EST
Webinar 3: Clinical note-taking 25 July 2017 7.30pm EST
Webinar 4: Digital Health 24 August 2017 7.30pm EST
Please check back for registration links in the coming weeks.
If you're interested in digital health and the work associated with it, please also check out our annual conference. Click here for the Post, Pre-con, Mid and Health sessions.



Train IT Medical
Competence with Confidence

Home | **What We Do** | **Training options** | **Presentations** | **PHNs** | **Free Resources** | **Blog**

Allied Health Providers – Free Resources
Whether you are new to computers, or simply new to My Health Record, at Train IT Medical we are here to help with technology use that benefits you, your business and your patients.
Free Webinar series for Allied Health Providers brought to you by AHPA and Train IT Medical:

Resources:

AHPA: www.ahpa.com.au

TRAIN IT MEDICAL (Katrina Otto): www.trainitmedical.com.au

Free resources for allied health: <http://trainitmedical.com.au/allied-health-providers-free-resources>

Presentation from 2016 Allied Health Roundtable event: <http://trainitmedical.com.au/wp-content/uploads/2017/02/Train-IT-Medical-presentation-from-Allied-Health-round-table-7-December-2016-Katrina-Otto.pdf>

TYRO:

Watch Tyro in action: <https://www.tyro.com/health/allied/>

Learn what software products are integrated: <https://www.tyro.com/lp/eftpos-for-allied-health/>

DIGITAL HEALTH:

Australian Digital Health Agency Allied Health Provider Digital Health Checklist: <http://trainitmedical.com.au/wp-content/uploads/2017/02/Allied-Health-Provider-Checklist-20161010.pdf>

My Health Record free online training modules: <https://training.digitalhealth.gov.au/login/index.php>

PRIMARY HEALTH NETWORKS:

http://www.health.gov.au/internet/main/publishing.nsf/content/primary_health_networks

See you soon!

Katrina Otto

katrina@trainitmedical.com.au

Twitter: trainitmedical

Facebook: trainitmedical

www.trainitmedical.com.au/presentations

to download a digital version of this
presentation & access more
free practice resources & blog posts

