

# Change Management Strategies

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Australian Government  
Department of Health

## Poll Question:

Are you currently using the My Health Record system?

Yes/No

# Learning Objectives

1. Discuss change management strategies
2. Develop tools to lead change
3. Find the motivators that work for your team
4. Prepare your practice for the future
5. Implement quality improvement activities
6. Analyse lessons learnt from Great Southern Project & NT shared eHealth record system.



## Poll Question:

Who thinks that being told they have to do something a different way is the best thing that could ever happen to them?

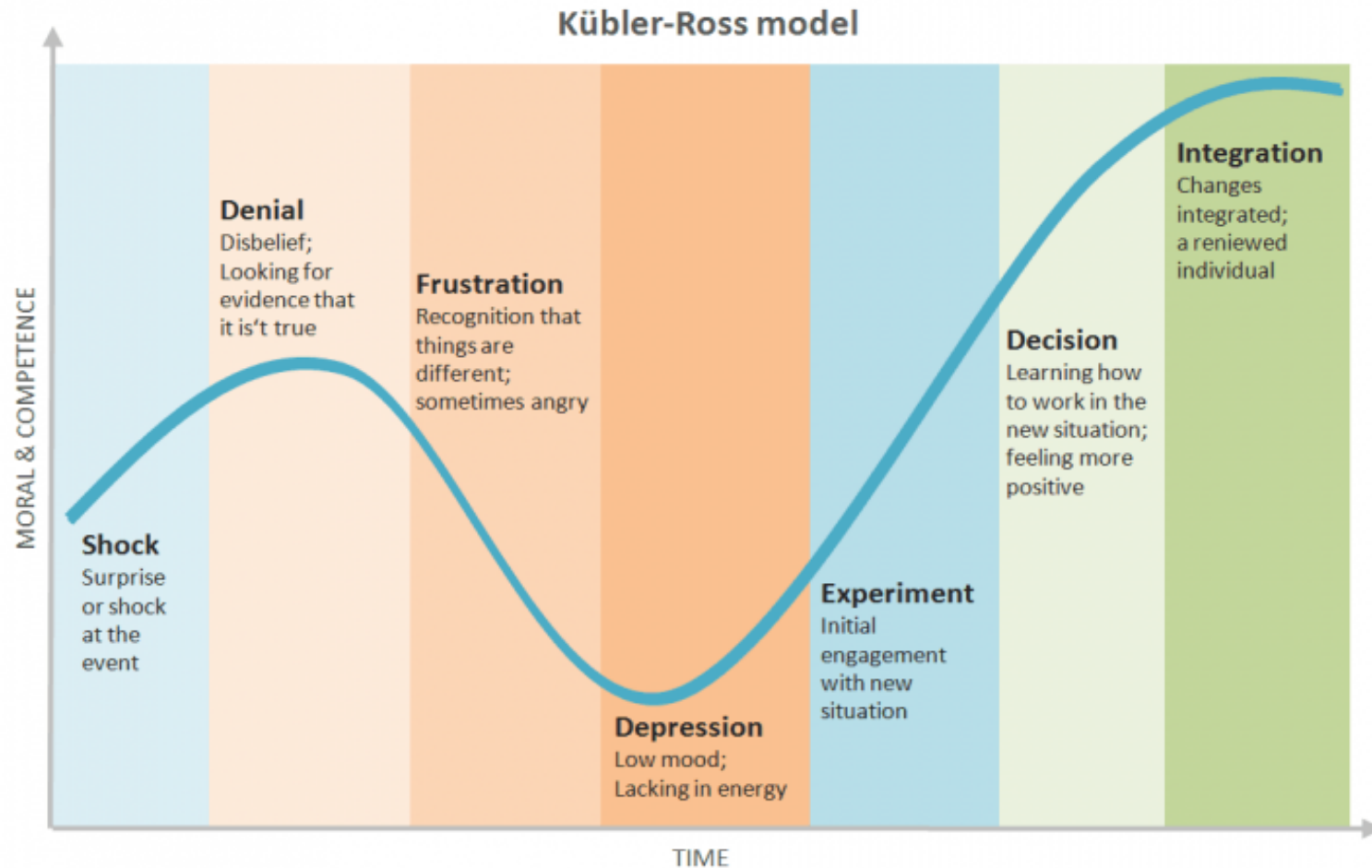


# 1. Change Management Strategies

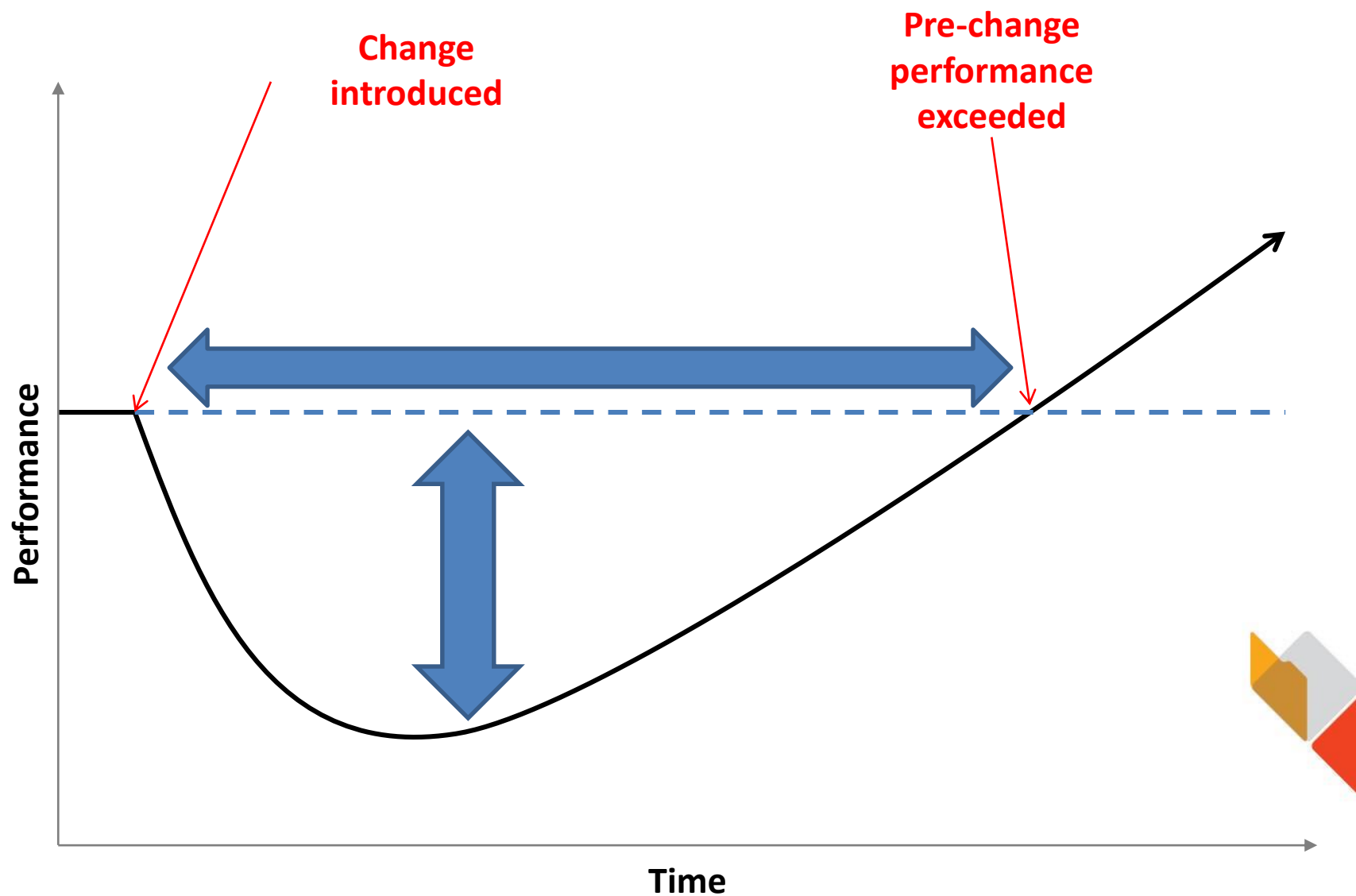
RESISTANCE IS FUTILE



# People experience change



# What change management achieves



# Managing Transformational Change

- Create a sense of urgency
- Form a powerful guiding coalition
- Create a vision
- Communicate the vision
- Empower others to act on the vision
- Plan for and create short-term wins
- Consolidate improvements and produce still more change
- Institutionalise new approaches



## 2. Leading Change



## Poll Question:

Have the other people in your practice ever done anything that did not make sense to you?



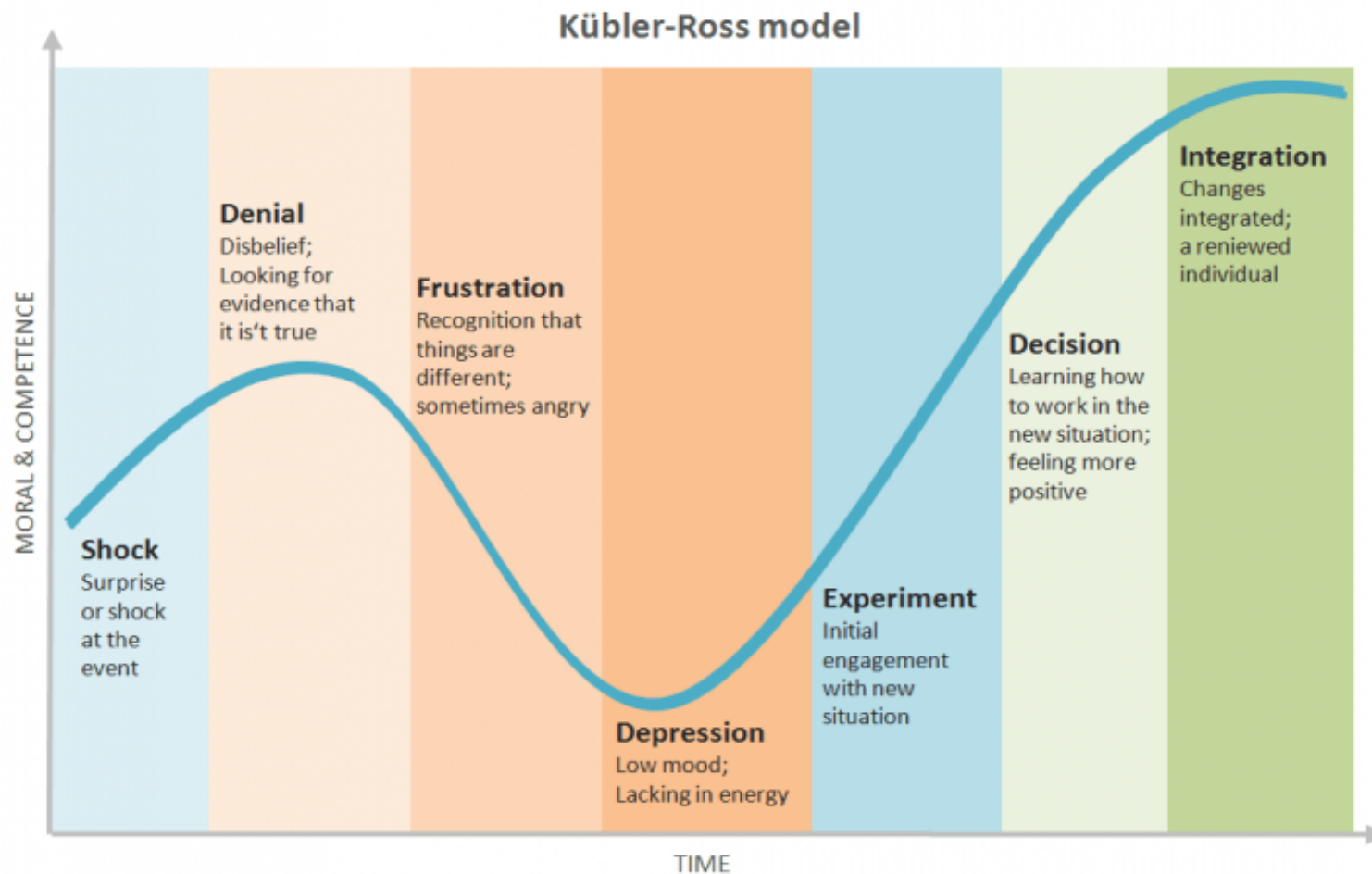
# Understanding the challenge



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# The view from the top



### 3. Find benefits/motivators that work for *your* team

- ? Financial
- ? Time
- ? Risk minimisation
- ? Patient demand





## Poll Question:

What have you found to be motivators that work for your staff?



# Digital Health Incentive Payment

1. Integrating Healthcare Identifiers
2. Data Records and Clinical Coding
3. ePrescribing
4. Secure Messaging
5. Upload Shared Health Summaries  
to My Health Record for 0.5% of SWPE

ePIP

**New: - Upload requirement per quarter  
starting 1 May 2016**




## 4. Prepare your practice for the future

- Progressive practices cannot ignore the digital health revolution.
- Increasingly competitive world for practices, we have to keep up!
- Promote your practice as modern and keeping up with digital health and the most progressive health tools.
- Focus on the **success stories** & link to next change eg:

Medicare Online, eftpos terminals, online banking, electronic pathology results, online appointments.







IT ALWAYS SEEMS  
IMPOSSIBLE UNTIL  
IT'S DONE.

*Nelson Mandela*

# Manage Change with positivity

*Remind everyone of those change **success** stories*



# It is a new era!



# Patient view of their My Health Record

**CITIZEN**, Frank DOB 01-Feb-1948 (64yrs) Sex Male

Showing All

Health Record Overview

Clinical Documents

Personal

Medicare Records

Pharmaceutical Benefits Schedule  
Claims History (3)

Australian Organ Donor Records  
(1)

Medicare Benefits Schedule  
Claims (3)

Restricted Settings

## Medicare Records

### Medicare Overview

#### Prescription Information - PBS & RPBS

Generic name	Brand	Prescribed	Supplied	Form & strength	Quantity	Repeats	Code
Metformin	Glucophage	21-Mar-2012	21-Mar-2012	500mg	100	5	414677003
Aspirin	Astrix	25-Oct-2011	25-Oct-2011	100mg	28	2	387458008
Ramipril	Tritace	05-Jan-2012	05-Jan-2012	5mg	30	2	108564000

#### Australian Childhood Immunisation Register - ACIR

Not Known (Insufficient Information Available)

#### Australian Organ Donor Register - AODR

Registered	Donor decision	Organ and/or Tissue donation
11-Oct-2011	Yes	Bone Tissue Yes

#### Medicare Services - MBS & DVA items

Date	Number	Description	Service Provider	In Hospital?
04-Apr-2012	4823456582	CONSULTATION AT CONSULTING ROOMS	Dr Nathan Pinskier	No
07-Mar-2012	1325356546	DIAGNOSTIC IMAGING SERVICES	Mr Paul Herlow	No
11-Jul-2012	4823786546	PATHOLOGY SERVICES	Mr Paul Herlow	No





Find out more



Trials / Got a letter



What's new?



Privacy and Security



For Healthcare Providers

# Welcome to My Health Record

My Health Record is a secure online summary of your health information. You can control what goes into it, and who is allowed to access it. You can choose to share your health information with your doctors, hospitals and other healthcare providers.

## Want to know more?

- Visit our [frequently asked questions](#);
- Find out about the [benefits of having a record](#);
- Learn more about [privacy and security](#); or
- View the [latest My Health Record statistics](#).



Register

Register yourself or register your children for a My Health Record.



Setup online access

If you have an [IVC](#) or if this is the first time you have accessed your My Health Record.



# Prepare for success

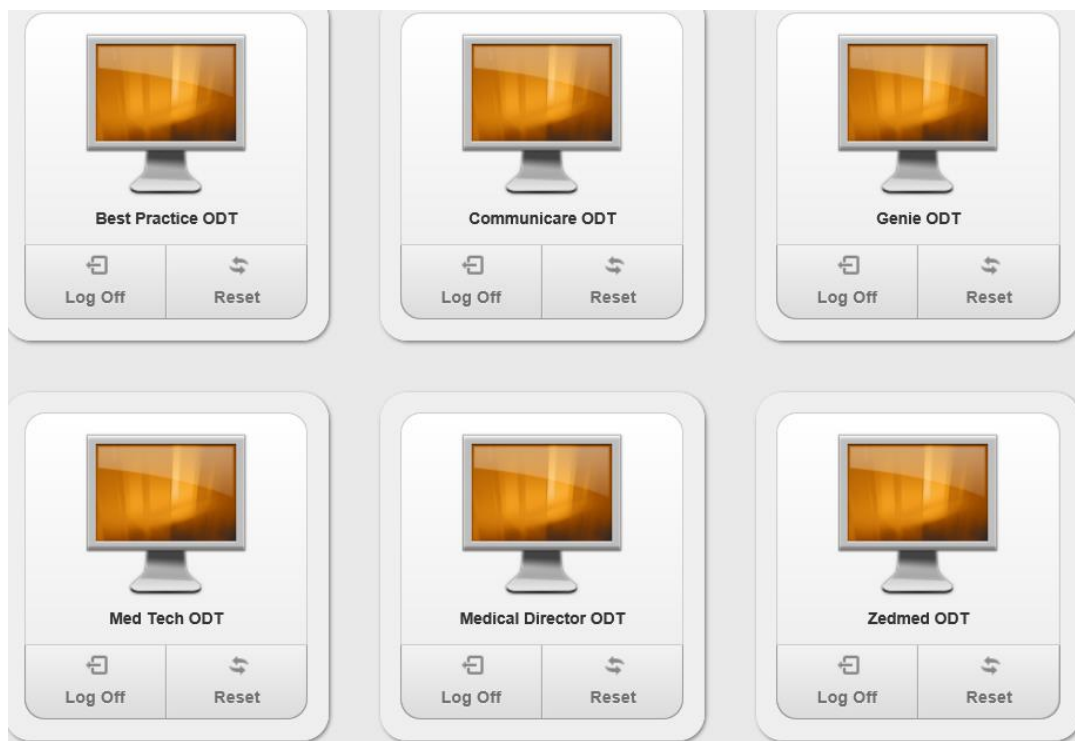
- Training is important!
- Upskill yourself so you feel confident.
- Think of training as a **process** not an event.
- Provide a **variety** of training opportunities for **all** staff.
- Encourage a super-user on your admin team.
- Find a **champion doctor** in your practice.
- Have the answers ready – you know they'll ask!
- Source **reliable** information for your answers
  - we don't know what we don't know!



# Training Environment

## On Demand Training Environment:

Log on anytime and practise with a 'test' patient.



Available at <http://www.nehta.gov.au/using-the-my-health-record-system>

## Poll Question:

What are your main barriers to increased use of the My Health Record system?





## 5. Implement quality improvement activities

What are *your* barriers?

What are *your* strategies?



# Data Quality checklist

1

**Demographics** – are the contact details up-to-date?

- Double-click on the patient's telephone number to check & update details



2

**Medication** List – is the Current Meds list accurate?

- Right click to delete/cease medications no longer relevant (they can then be found in the Old/Past Scripts thereafter)
- If none, tick No medications



3

**Past History** List – does it contain only significant conditions that a hospital or specialist would need to know?

- Right click to edit, delete or add new
- If none, tick No significant past history (PMH) box



4

**Allergies** – have you also recorded adverse reactions?

- Double-click in allergies box and Add, Edit, Delete
- If none, tick No Known Allergies/Adverse Reactions/Nil Known



5

**Immunisations** – have immunisations been recorded?



## 5. Implement quality improvement activities

- ❖ Quality Improvement project (for accreditation) on data quality.
- ❖ Practice Management monthly reporting on stats.
- ❖ Promote a culture of healthy competition with data quality
- ❖ Promote a progressive culture with digital health usage.



## 6. Lessons Learnt

**But, benefits can only  
be realised through  
change ....**



**.... And change can only  
be sustained by realising  
benefits**

## 6. Lessons Learnt from NT Experience



1. Gradual evolution towards critical mass
2. Becoming embedded into routine clinical and **administrative** workflow

# Evaluation of NT

## Feedback from clinicians:

*It took 5 and half years of continual and sustained change effort in NT before tipping point occurred.*

Now providers rely on a shared record service as a mechanism to overcome the fragmentation of health information.

*"I've been obsessive with MeHR since it first came in because of everything I can see. It saves you so much trouble, so much time." **GP***

*"Without the MeHR you couldn't have made the same decision"  
**Registered Nurse & Midwife***



## Evaluation of NT eHealth showed strong evidence of benefits attributable



“The amount of information as it built up, built the clinicians' confidence in using it.”

*Department Director*



## 6. Lessons Learnt – Great Southern



**Dual adoption approach –**  
connected community complimented by  
national coordination





## 6. Lessons Learnt – Great Southern

### Connecting a Community

- ✓ Relationships with Practice Managers.
- ✓ Team meeting in each practice to discuss appropriate workflow. |
- ✓ Encourage a super-user on the nursing and admin teams.
- ✓ Find a champion GP in the practice.
- ✓ Network & share success stories – what's worked at other practices?
- ✓ Practice Nurse & Practice Managers Community group meetings.
- ✓ Community awareness/events.



## 6. Lessons Learnt – Great Southern

### Training is Important!

- ✓ Provide training for **all** staff, not just doctors.
- ✓ Mixture of face-to-face and online training & support.
- ✓ Prepare dialogue for reception staff & role-play until confident
- ✓ Encourage use of 'On-Demand' Training Environment.
- ✓ Embed assisted registration into practice processes.
- ✓ Have a variety of information resources available.
- ✓ Embed into process eg change templates and forms, prompt



## 6. Lessons Learnt

A positive Practice Manager can make all the difference!



# Questions?



# Where to get help?

- **Call the NEHTA Help Centre on 1300 901 001** or email [help@nehta.gov.au](mailto:help@nehta.gov.au)
- Visit **[www.myhealthrecord.gov.au](http://www.myhealthrecord.gov.au)** for information on the My Health Record system and promotional resources
- View the **Software Demonstrations** on the NEHTA website <http://www.nehta.gov.au/for-providers/ehealth-support-tools/software-demonstrations>

